

Adopting The Cisco Business Architecture Approach (DTBAA) v1.0

This course provides a broad survey of the concepts related to and expected for the business component of the Cisco Business Architect role.

Intended as a broad introduction, the program will sample a wide range of topics that prepares an individual to participate in a Cisco Business Architecture lead process, or to begin the journey to the role of Cisco Business Architect.

Course Objectives

Upon completing this course, students will be able to:

- Describe the key roles associated with Cisco Business Architecture
- Identify and describe the role, responsibilities, and typical activities of a Cisco Business Architect
- Describe the value of Cisco Business Architect to customers and the account team
- Identify and define key concepts of business priority, business outcomes, and business strategy
- List the principal Enterprise Architecture frameworks

Target Audience

Account managers, systems engineers, and individuals with technical career certifications who are interested in the concept of Enterprise Architecture and how it relates to the sales, positioning, and deployment of technology solutions. Channel Partner systems engineers and account managers who are assigned to fulfill requirements around the specializations, and need to have the associate-level certification for the Cisco Business Architecture program.

Course Prerequisites

It is recommended, but not required, that students have the following knowledge and skills:

- Some familiarity with the IT and general technology sales process.
- A deep understanding of at least one of the technology tracks (e.g., Routing and Switching, Collaboration, Wireless, etc.). More than one is very helpful.

Associated Certification: Cisco Certified Business Architecture Associate

Associated Exam: 810-440 DTBAA

Dieser Kurs im Web



Alle tagesaktuellen Informationen und Möglichkeiten zur Bestellung finden Sie unter dem folgenden Link: www.experteach.de/go/EC41

Ihr Kurs maßgeschneidert

Diesen Kurs können wir für Ihr Projekt exakt an Ihre Anforderungen anpassen.

Cisco E-Learning

Mit Hilfe von Cisco E-Learning-Kursen erweitern und ergänzen Sie Ihre Kenntnisse über Cisco Technologien. Diese interaktiven E-Learning-Angebote sind für alle geeignet, die sich im Selbststudium fortbilden möchten. Der Zugriff auf diese Module erfolgt über die Cisco Website.

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€ 280,-

Stand 14.11.2018



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